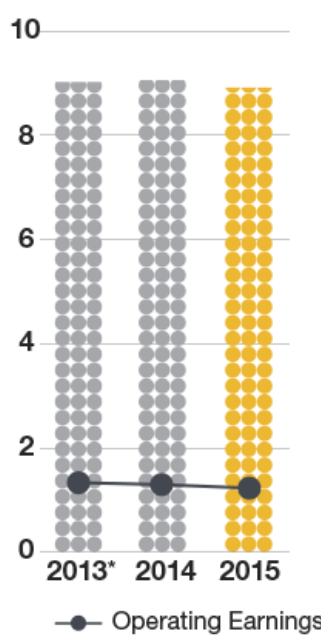


Financial Highlights

Net Sales and Operating Earnings

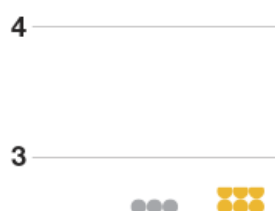
Dollars in Billions

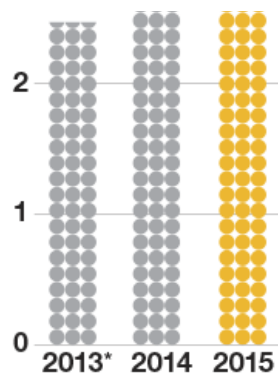


*Unaudited due to change of year end from May 31 to December 31 in 2013.

Diluted Earnings Per Share

Dollars Per Share

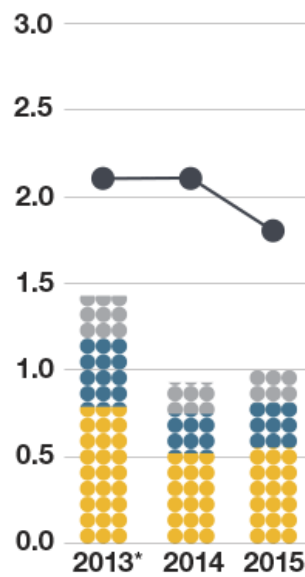




*Unaudited due to change of year end from May 31 to December 31 in 2013.

Capital Expenditures and Operating Net Cash Flow

Dollars in Billions

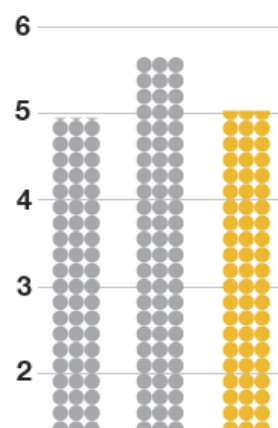


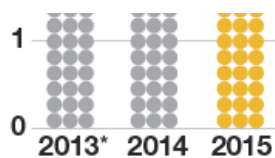
●●● Sustaining
●●● Opportunity
●●● Expansion
—●— Cash from Operations

*Unaudited due to change of year end from May 31 to December 31 in 2013.

Net Cash Provided By Operating Activities

Dollars Per Share





*Unaudited due to change of year end from May 31 to December 31 in 2013.



Three-Year Financial Overview

In Millions (except per share amounts)	2013 (unaudited)	2014	2015
Net Sales	\$9,021.4	\$9,055.8	\$8,895.3
Gross Margin	2,015.4	1,926.6	1,717.9
Operating Earnings	1,339.9	1,311.8	1,278.8
Net Earnings	1,062.9	1,028.6	1,000.4
Diluted Net Earnings Per Share	2.49	2.68	2.78
Cash and Cash Equivalents	5,293.1	2,374.6	1,276.3
Total Assets	19,554.0	18,283.0	17,412.4
Total Long-term Debt	3,009.3	3,819.0	3,834.1
Total Equity	11,320.6	10,720.6	9,565.0
Net Cash Provided by Operating Activities	2,019.9	2,293.7	1,807.6
Capital Expenditures	1,426.6	929.1	1,000.3
Dividends Per Share on Common Stock	1.00	1.00	1.075
Diluted Weighted Average Number of Shares Outstanding	424.1	375.6	360.3

*Unaudited due to change of year end from May 31 to December 31 in 2013.

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