



Helping the world grow the food it needs. Strengthening the local economy. It's what we do.

For more than a century, Florida's phosphate industry has been a major economic driver for the Tampa Bay and Central Florida regions. Florida Phosphate accounts for nearly 61 percent of U.S. farmers' supply of granular phosphate fertilizer, and 15 percent of the global supply. According to Enterprise Florida, Inc., fertilizer is one of the state's leading export commodities with a 2014 value totaling \$2.3 billion.

Florida's phosphate companies have paid more than \$2.1 billion in state severance taxes cumulatively since 1971. Since 1979, the Conservation and Recreation Lands Trust Fund (CARL) has received more than \$530 million of these severance tax dollars. Mosaic currently pays \$1.80 per ton of rock severed, a portion of which goes back into the mining counties designated as "Rural Area of Critical Economic Concern."

According to a 2013 study released by the Tampa Port Authority, phosphate accounts for two-thirds of the Port's \$15.1 billion annual economic activity. In addition, the phosphate industry supports more than half of the Port's 80,000 direct, indirect and related jobs.

Mosaic directly employs approximately 4,000 Floridians with an additional 2,200 full-time contractors working at our sites every day. Mosaic supports tens of thousands more jobs in related fields such as manufacturing, maintenance, engineering, horticulture, environmental science and transportation.

During the 2014 calendar year, Mosaic's economic impact in Florida included:

- \$387 million payroll
- \$430 million in capital expenditures
- \$52 million in land reclamation
- \$24 million in county tangible and real estate taxes
- \$34 million in state severance and sales taxes
- \$2.2 million to United Way organizations in Florida