



Helping the world grow the food it needs. Strengthening the local economy. It's what we do.

For more than a century, Florida's phosphate industry has been a major economic driver for the Tampa Bay and Central Florida regions. Mosaic's Florida phosphate accounts for nearly 67 percent of U.S. farmers' supply of granular phosphate fertilizer, and 12 percent of the global supply. According to Enterprise Florida, Inc., fertilizer is one of the state's leading export commodities with a 2015 value totaling \$2.2 billion.

Florida's phosphate companies have paid more than \$2 billion in state severance taxes cumulatively since 1971. Since 1979, environmental trust funds have received more than \$530 million of these severance tax dollars. Mosaic currently pays \$1.80 per ton of rock extracted, a portion of which goes back into the mining counties designated as "Rural Areas of Opportunity."

According to a 2013 study released by the Tampa Port Authority, phosphate accounts for two-thirds of the Port's \$15.1 billion annual economic activity. In addition, the phosphate industry supports more than half of the Port's 80,000 direct, indirect and related jobs.

Mosaic directly employs approximately 3,700 Floridians with an additional 2,200 contractors working at our sites every day. Mosaic supports tens of thousands more jobs in related fields such as manufacturing, maintenance, engineering, horticulture, environmental science and transportation.

During the 2015 calendar year, Mosaic's economic impact in Florida included:

- \$447 million in payroll
- \$479 million in capital expenditures
- \$54 million in land reclamation
- \$25 million in county tangible and real estate taxes
- \$39 million in state severance and sales taxes
- \$2 million to United Way organizations in Florida