



Keeping America's food supply secure. Strengthening the local economy. It's what we do.

For more than a century, Florida's phosphate industry has been a major economic for the Tampa Bay and Central Florida region. The industry employs approximately 4,000 Floridians and supports tens of thousands of additional jobs in related fields such as manufacturing, maintenance, engineering, horticulture, environmental science and transportation.

In fact, phosphate accounts for more than two-thirds of the Port of Tampa's \$15.1 billion annual economic activity, and supports more than half of the Port's 80,000 direct, indirect and related jobs. Florida phosphate accounts for about 60 percent of US farmers' supply of granular phosphate fertilizer, and 17 percent of the global supply. According to Enterprise Florida, Inc., fertilizer was one of the state's leading export commodities with a 2012 value of \$2.5 billion.

During the 2012-2013 fiscal year, the Mosaic Company employed more than 3,200 employees in Hillsborough, Polk, Hardee and Manatee counties, with a combined total payroll of more than \$304 million. Our Florida operations invested more than \$331 million in capital expenditures and nearly \$53 million in land reclamation during this period.

Mosaic paid more than \$17 million in county tangible and real estate taxes, more than \$8 million in state and local sales taxes, and more than \$27 million in severance taxes last fiscal year. In fact, Florida's phosphate companies have paid more than \$1.95 billion in severance taxes cumulatively since 1971.

In support of Mosaic's commitment to enrich the communities where our employees live and work, Mosaic and our employees are contributing nearly \$3.6 million to United Way agencies serving in our operating areas this year -- more than \$2 million in Florida alone. In fact, The Mosaic Company and The Mosaic Company Foundation donated more than \$10.6 million to organizations serving Hillsborough, Polk, Manatee, Hardee, DeSoto, Sarasota, and Charlotte counties during the last fiscal year.

